

By: Mark Dance, Cabinet Member for Economic Development
Barbara Cooper, Director, Economic Development

To: Economic Development Cabinet Committee – 3 December 2013

Subject: Members' Visits to East Kent Businesses

Classification: Unrestricted

Electoral Division: All

Summary

KCC were awarded £35m of RGF grant funding from the Department of Business, Innovation and Skills (BIS) for the Expansion East Kent programme. This funding is available until March 2016. The recycle element of the loan will be available beyond 2013 for businesses in the East Kent area.

The programme offers 0% loans to SMEs wanting to start up or expand their businesses in Canterbury, Dover, Shepway and Thanet. The programme has a target of creating and safeguarding 5,000 jobs. The programme also has the opportunity to offer grant and equity investment in exceptional circumstances to businesses.

Recommendation

The Cabinet Committee is requested to NOTE the report.

1. Introduction

- 1.1. As of 1st November 2013, 53 companies have received funding with a further 7 companies awaiting a decision by the Investment Advisory Board.
- 1.2. The 53 companies already approved for funding will during the lifetime of their project, receive just over £18 million and will create over 1,560 jobs. In addition the companies will generate private sector leverage of approximately £50 million.
- 1.3. As of 1st November there are 65 applications in the pipeline and these applications, if approved total £7.5 million.
- 1.4. As part of the contractual agreement with BIS, KCC is required to report and provide case studies on every company who receives funding. The attached Pen Portraits document (see Appendix 1) provides the information required. This document is also used as part of the marketing campaign and can be viewed on the website by potential applicants to the programme.

2. Visits to East Kent businesses

- 2.1. The Expansion East Kent programme has given KCC the opportunity to engage with a large number of businesses in the area and therefore has supported the development of a stronger relationship with the business community in the East Kent area.
- 2.2. Visits to the companies in receipt of funding were arranged for the Leader, members of the Investment Advisory Board and members of the Economic Development Cabinet Committee.
- 2.3. On 10th October visits were made to:
 - H V Wooding Ltd - a medium sized family manufacturing business based in Hythe. It is one of the UKs leading manufacturers of precision engineered components and assemblies. The company received £1.1m and would be creating 16 new jobs and safeguarding 35 posts. The company provide a tour of the premises and discussed with members the full details of their expansion plans and the difficulties of taking on new employees with high level engineering skills.
 - Viking Recruitment - have plans to build a world class training facility for the maritime industry to meet new business demand because of changes in international legislation. Their plans include developing a low carbon building with 3 floors of training suites, breakout areas, an environmental pool for survival training and a 120-seat international conference facility including a restaurant and bar. The company have funding approved for £1.3m and will create over 25 new jobs and safeguard 47 jobs in the Dover area. Funding for this proposal has yet to be released due to awaiting confirmation of match funding from the companies bank.
- 2.4. Further visits have been arranged for late November (see Appendix 2 – Schedule of Visits).
- 2.5. Feedback from the companies visited has been very positive. They welcomed the opportunity to showcase their business and engage with Council Members.

3. Recommendation

- 3.1 The Cabinet Committee is requested to NOTE the report.

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Background Documents:

None

THANET

The Cupcake Cafe (Mrs Lisa Hemingway)
(0184-3231300) - lisa@thecupcake.biz

Expansion East Kent Funding approved: £16,715 Total Jobs: 4 (3.33 FTEs)
Total Number of Jobs Created = 3 (1 Full Time and 2 (1.33 FTEs) Part Time)
Total Number of Jobs Safeguarded = 1 (1 Full Time and 0 (0 FTEs) Part Time)

Expansion of successful cupcake cafe business to allow the business to offer additional services such as outside catering.

South East Bottling Limited (Mr Duncan Sambrook)
(0207-2280598) - duncan.sambrook@sambrooksbrewery.co.uk

Expansion East Kent Funding approved £170,000 Total Jobs: 10 (8.66 FTEs)
Total Number of Jobs Created = 10 (6 Full Time and 4 (2.66 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0

This is a joint venture to start a new contract beer bottling facility in Ramsgate. This new contract bottling facility will bottle beer for brewers in the South East of the UK.

That Nail Place (Ms Sarah Abel)
(01303-256305) - thatnailplace@btconnect.com

Expansion East Kent Funding approved: £30,000 Total Jobs: 8 (8 FTEs)
Total Number of Jobs Created = 8 (8 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0

Expansion of salon and accredited academy from Folkestone to Thanet. To open a salon where apprentices would be trained on the job in a commercial salon by fully qualified therapists / Assessors. The academy would also be open to other salons in the area to send their apprentices to train with us.

Baines Bigg & Hyman (Mr Julian Bigg)
(07802-294462) - julesb@fresh-produce.co.uk

Expansion East Kent Funding approved: £40,000 Total Jobs 17 (14.2 FTEs)
Total Number of Jobs Created = 17 (3 Full Time and 14 (11.2 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0

Aim to open Ramsgate Music Hall a vibrant and enjoyable music venue. The venue will include a 120 capacity live music venue, a three floor rehearsal space and an attractive bar featuring regular club nights.

THANET (Contd.)

Bumble Beez Ltd (Mrs Sarah Cannon)
(07813-240630) - cannon.ramsgate@virgin.net

Expansion East Kent Funding approved: £30,000 Total Jobs: 20
Total Number of Jobs Created = 20 (8 Full Time and 12 (12 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0

Bumble Beez is an iconic Family Entertainment Centre. The aim is to attract families from around Kent including those with disabilities who would not usually be able to access such facilities. They also intend to provide a high quality food and beverage facility.

Royal Harbour Hotel (Mr James Thomas)
(01843-591514) - jamesthomas10@me.com

Expansion East Kent Funding approved: £500,000 Total Jobs: 28 (27.75 FTEs)
Total Number of Jobs Created = 22 (22 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 6 (0 Full Time and 6 (5.75 FTEs) Part Time)

The hotel sits within adjoining Grade 2 listed buildings in one of Ramsgate's premier garden crescents with outstanding views over Ramsgate's jewel in the crown, the Royal Harbour. The aim is to increase the present en-suite bedroom stock of 20 rooms by up to 10 extra rooms and to invest in a new 50-seater restaurant on the premises, which will not only cater for hotel residents, but will attract outside loyal customers.

Southeast Retail Ltd (Mr Nick Conington)
(07794-336063) – nick@sandshotelmargate.co.uk

Expansion East Kent Funding approved: £500,000 Total Jobs: 35 (27.75 FTEs)
Total Number of Jobs Created = 35 (20 Full Time and 15 (8.87 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0

Southeast Retail Limited is the property owning company and parent company of the Sands Hotel in Margate. The proposal is to develop a 20-bedroom upscale boutique hotel, together with bar, restaurant and ice cream parlour. The hotel is expected to employ between 25 and 35 staff.

SHEPWAY

Chalkhill (Mr Thomas Gamgee)
(07540-741736) - t.gamgee@chalkhillaccountancy.co.uk

Expansion East Kent Funding approved: £30,000 Total Jobs: 7 (7 FTEs)
Total Number of Jobs Created = 6 (6 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 1 (1 Full Time and 0 (0 FTEs) Part Time)

Chalkhill is a small start up accountancy practice supporting start up leisure and tourism and R&D businesses in the East Kent Area.

H V Wooding Ltd (Mr Karl Dodd)
(01303-264471) - kdodd@hvwooding.co.uk

Expansion East Kent Funding approved: £1,100,000 Total Jobs: 51 (51 FTEs)
Total Number of Jobs Created = 16 (16 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 35 (35 Full Time and 0 (0 FTEs) Part Time)

H V Wooding is a medium sized manufacturing business based in Hythe. It is one of the UKs leading manufacturers of precision engineered components and assemblies.

Cuisine Frozen Foods Limited (Mr Ian Matthews)
(07834-991859) - ian.matthews@cuisinefrozenfoods.com

Expansion East Kent Funding approved: £176,000 Total Jobs: 64 (64 FTEs)
Total Number of Jobs Created = 60 (60 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 4 (4 Full Time and 0 (0 FTEs) Part Time)

To establish a manufacturing unit to produce ready meals for food service multiple retail customers

Elite Flooring Ltd (Mr Terry Marsh)
(01303-892405) - terry@elite-flooring-online.com

Expansion East Kent Funding approved: £40,000 Total Jobs 4 (4 FTEs)
Total Number of Jobs Created = 4 (4 Full Time and 0 Part Time)
Total Number of Jobs Safeguarded = 13 (13 Full Time and 0 Part Time)

Elite Flooring is an expanding commercial business working on large scale contracts installing safety flooring, carpets and design flooring. They are looking to expand into the domestic market with a retail outlet, employing 5 new staff to manage that outlet.

SHEPWAY (contd)

Hybrid UKT Air Conditioning Limited (Mr Ungarelli Giuliano)
(0203-2868191) - info@hybrid-ukt.co.uk

Expansion East Kent Funding approved: £425,100 Total Jobs: 35 (35 FTEs)
Total Number of Jobs Created = 30 (30 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 5 (5 Full Time and 0 (0 FTEs) Part Time)

The initiative is to promote assemble, distribute and sell high quality heating/air conditioning units in England and exporting significantly to abroad for residential, commercial and professional use. This Italian company will be relocating its business to England.

ATEC-3D LTD (Mr Sean Spratley)
(0781-4492500) - sean.spratley@atec-3d.com

Expansion East Kent Funding approved: £30,000 Total Jobs 5 (5 FTEs)
Total Number of Jobs Created = 5 (5 Full Time and 0 Part Time)
Total Number of Jobs Safeguarded = 0

This company incorporates scientific research and development and training to develop new hardware and software for diverse, field-based activities. Funding would enable them to expand their company by setting up a new office, purchasing equipment and employing 2 additional full-time staff.

DOVER

Cleantec Innovation (Mr Wayne Simpson)
(01843-865358) - wayne@cleantecinnovation.com

Expansion East Kent Funding approved: £85,000 Total Jobs: 6 (6 FTEs)
Total Number of Jobs Created = 6 (6 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0 (0 Full Time and 0 (0 FTEs) Part Time)

Cleantec Innovation is a small manufacturer looking to expand its operations and create employment in the local area

London Fancy Box Co Ltd (Mr Matthew Lawson)
(01304-209922) - m.lawson@londonfancybox.co.uk

Expansion East Kent Funding approved: £385,000 Total Jobs 40 (40 FTEs)
Total Number of Jobs Created = 20 (20 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 20 (20 Full Time and 0 (0 FTEs) Part Time)

Expansion of manufacturing company producing printed packaging boxes. Funding to support investment in new generation manufacturing machinery to allow growth into additional markets to meet growing demand.

Sandwich Leisure Limited (Mr Alan Smith)
(01304-612681) - info@sandwichleisurepark.co.uk

Expansion East Kent Funding approved: £300,000 Total Jobs: 25 (20.13 FTEs)
Total Number of Jobs Created = 10 (4 Full Time and 6 (3 FTEs) Part Time)
Total Number of Jobs Safeguarded = 15 (11 Full Time and 4 (2.13 FTEs) Part Time)

Investment to allow expansion of successful holiday destination, to improve infrastructures of glamping site to make all year round facilities feasible and provision of lodged accommodation.

A C Wellard & Partners Ltd (Mr Matt Hayes)
(01304-826880) - matt.hayes@acwellard.co.uk

Expansion East Kent Funding approved: £150,000 Total Jobs: 54 (52.66 FTEs)
Total Number of Jobs Created = 28 (27 Full Time and 1 (0.73 FTEs) Part Time)
Total Number of Jobs Safeguarded = 26 (22 Full Time and 4 (2.93 FTEs) Part Time)

The core business is the wholesale of fresh fruit and vegetable produce. The project is to expand the business by building new warehouse space, updating facilities and allowing the business to consolidate and expand their position in the industry.

DOVER (contd.)

Fudge Kitchen Ltd (Mr Martin Wise)
(01303-864400) - martinwise@hotmail.co.uk

Expansion East Kent Funding approved: £110,000 Total Jobs: 19 (15.03 FTEs)
Total Number of Jobs Created = 17 (7 Full Time and 10 (6.033 FTEs) Part Time)
Total Number of Jobs Safeguarded = 2 (2 Full Time and 0 (0 FTEs) Part Time)

Company operates retail units which manufacture handmade fudge and sell to the public. To expand the business a new product has been developed with a view to exporting and also selling as wholesaler meaning additional industrial space is required.

EligoChem Limited (Dr Graham Maw)
(01304-648406) - graham@eligochem.com

Expansion East Kent Funding approved £140,000 Total Jobs: 12 (10.5 FTEs)
Total Number of Jobs Created = 9 (9 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 3 (0 Full Time and 3 (1.5 FTEs) Part Time)

EligoChem designs, synthesis and markets compound libraries with good drug properties that access novel chemical space for use in drug discovery screening. EligoChem have refined a technology to enable rational design and selection of compounds that can display different physical properties in solution and in biological membranes.

Baypoint Club Ltd (Mr Tony Harrison)
(01304-613022) - tonyharrison@baypointclub.co.uk

Expansion East Kent Funding approved: £400,000 Total Jobs: 42 (37.7 FTEs)
Total Number of Jobs Created = 35 (23 Full Time and 12 (8.37 FTEs) Part Time)
Total Number of Jobs Safeguarded = 7 (3 Full Time and 4 (3.33 FTEs) Part Time)

To enhance and expand the ex Pfizer Sports and Social Club to make it accessible to everyone living and working in East Kent regardless of background or socio economic status with the aim of improving their health and well-being

Mylan (Dr David Waite)
(01304-626217) - David.Waite@mylan.co.uk

Expansion East Kent Funding approved: £413,000 Total Jobs 80 (80 FTEs)
Total Number of Jobs Created = 28 (28 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 52 (52 Full Time and 0 (0 FTEs) Part Time)

Mylan have the exclusive worldwide rights to develop, manufacture and sell a generic equivalent to Glaxo Smith Kline Advair which is used to treat asthma and chronic obstructive pulmonary disorder (COPD). As a result, Mylan plans to set up a Research & Development Unit of excellence at the Discovery Park in Sandwich focused on respiratory inhalation.

DOVER (contd.)

Creative Minds Nursery Ltd (Ms Esme Chilton)
(01304-370310) - esme@future-creative.org

Expansion East Kent Funding approved: £100,000 **Total Jobs (13 FTEs)**
Total Number of Jobs Created = 14 **(12 Full Time and 2 (1 FTEs) Part Time)**
Total Number of Jobs Safeguarded = **(0 Full Time and 0 (0 FTEs) Part Time)**

This nursery will provide high quality care and education, catering for up to 95 children from 3 months to 5 years old. It will offer holistic creative learning in response to the Early Years Foundation stage and equip children with the skills to support all aspects of development.

AlgaeCytes Limited (Dr Naz Bashir/John Dodd)
(01227-469256) - nazbashir@algaecytes.com

Expansion East Kent Funding approved: £500,000 **Total Jobs 22 (21 FTEs)**
Total Number of Jobs Created = 17 **(15 Full Time and 2 (1 FTEs) Part Time)**
Total Number of Jobs Safeguarded = 5 **(5 Full Time and 0 (0 FTEs) Part Time)**

Algaecytes is a private company founded in 2010, commercialising 25 years of algae research by world leading bio-scientists. It is seeking to raise finance to build 2 demonstration units in Sandwich to produce high purity Omega 3 oils from freshwater algae.

Flying Fish Hovercraft (Mr Russ or Emma Pullen)
(01304-619820) - russ@flyingfishhovercraft.co.uk

Expansion East Kent Funding approved: £156,556 **Total Jobs 32 (32 FTEs)**
Total Number of Jobs Created = 24 **(24 Full Time and 0 (0 FTEs) Part Time)**
Total Number of Jobs Safeguarded = 8 **(8 Full Time and 0 (0 FTEs) Part Time)**

The company is aiming to modernise and expand business, develop overseas markets, research & develop new products and treble the workforce and achieve a £2.5m turnover within 3 years.

Choochoos Nursery (Ms Karla Tabony)
(01227-464230) - info@choochoos.co.uk

Expansion East Kent Funding approved: £40,000 **Total Jobs 20 (15.26 FTEs)**
Total Number of Jobs Created = 20 **(10 Full Time and 10 (5.26 FTEs) Part Time)**
Total Number of Jobs Safeguarded = 0

The company will provide full-day childcare provision for approximately 50 children from birth to five. Choochoos will offer flexible care and education providing exceptional individual teaching experiences of the highest quality in a safe, friendly, well resourced and caring environment.

DOVER (contd.)

TRN - The Research Network Ltd (Dr Andrew McElroy)
(01304-648406) - andy.mcelroy@trn.net

Expansion East Kent Funding approved: £100,000 Total Jobs: 13 (12.33 FTEs)
Total Number of Jobs Created = 9 (9 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 4 (2 Full Time and 2 (1.33 FTEs) Part Time)

TRN is a small pharmaceutical research company based in Sandwich. It is proposed to invest in additional business development in China, India, USA and Europe. It is proposing to invest innovative web-based scientific software to support the TRN collaborative drug research model.

Miles and Barr (Dover) Limited (Mr Peter Hickson)
(01843-570500) - peterhickson@milesandbarr.co.uk

Expansion East Kent Funding approved: £50,000 Total Jobs 7 (7 FTEs)
Total Number of Jobs Created = 7 (7 Full Time and 0 Part Time)
Total Number of Jobs Safeguarded = 0

The aim of the project is to promote young entrepreneurial prospective business owners to start and grow their own business.

CANTERBURY

InfoGuardian Limited (Mr Dean Brazier)
(07710-080096) - dbrazieruk@btinternet.com

Expansion East Kent Funding approved: £120,000 Total Jobs: 12 (12 FTEs)
Total Number of Jobs Created = 12 (12 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0

InfoGuardian will provide managed Anti-virus, Firewall and Intrusion Prevention services to SMEs in the UK. The Security Operations Centre will be based in Canterbury, Kent and the service will be marketed through the existing security reseller channel

Shearwater Systems Limited (Miss Jane Conner)
(07776-236399) - janeconner25@googlemail.com

Expansion East Kent Funding approved: £1,045,714 Total Jobs: 77 (74.76 FTEs)
Total Number of Jobs Created = 75 (72 Full Time and 3 (1.26 FTEs) Part Time)
Total Number of Jobs Safeguarded = 2 (1 Full Time and 1 (0.5 FTEs) Part Time)

Shearwater will design and develop innovative software to support a burgeoning need for mobile software applications in healthcare. The company will focus on creating Mobile Health Record (MHR) software applications that allow clinicians to work seamlessly between acute hospital and community care settings including the patient's home

Tankerton Arms (Mr Nigel Ranger)
(01227-779216) - nranger@hotmail.co.uk

Expansion East Kent Funding approved: £10,000 Total Jobs: 7 (3.33 FTEs)
Total Number of Jobs Created = 7 (2 Full Time and 5 (1.33 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0

To open a micropub in Tankerton following the success of similar ventures in East Kent. It will serve beers from local microbreweries, local ciders and wine provided by a local wine merchant. It will have no music, hot food or spirits with an emphasis on an atmosphere that encourages good conversation.

Kent Auto Panels Ltd (Mr Graham Furneaux)
(01303-228200) - graham.furneaux@kapmotorgroup.co.uk

Expansion East Kent Funding approved: £200,000 Total Jobs 18 (18 FTEs)
Total Number of Jobs Created = 18 (18 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0 (0 Full Time and 0 (0 FTEs) Part Time)

This project is to create a high-tech, all makes vehicle service and repair facility in Canterbury. The business will target cost conscious motorists and will offer 'while-u-wait' services but will also be able to carry out involved work and not just 'fast fit' type of work.

CANTERBURY (contd.)

My Deliciously Healthy Kitchen (Mrs Emily Hawkes)
(07730-882033) - emshealthykitch@gmail.com

Expansion East Kent Funding approved: £10,000 Total Jobs: 5 (5 FTEs)
Total Number of Jobs Created = 5 (5 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0

Offering demonstration led healthy eating cookery lessons with an accompanying website showing the lessons on video so people can cook along at home and have instant access to all the information and recipes taught in the classes. The lessons will be based on easy to learn recipes using fresh, local produce and will include menu planning for budgeting and ideas to eliminate wastage.

Interactive Red (Ms Villy Pereboom)
(01227-490220) - villy@interactivered.com

Expansion East Kent Funding approved: £40,000 Total Jobs: 15 (14.67 FTEs)
Total Number of Jobs Created = 9 (8 Full Time and 1 (0.67 FTEs) Part Time)
Total Number of Jobs Safeguarded = 6 (6 Full Time and 0 (0 FTEs) Part Time)

Expansion of this web design and development business to increase both the staff team and to develop greater capabilities to undertake different project areas and provide additional services to customers.

Creabilis Ltd (Mr Alex Leech)
(01227-830515) - aleech@creabilis-sa.com

Expansion East Kent Funding approved: £840,000 Total Jobs: 50 (49.67 FTEs)
Total Number of Jobs Created = 39 (39 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 11 (10 Full Time and 1 (0.67 FTEs) Part Time)

Creabilis is a clinical stage European biotechnology company developing novel treatments for dermatological and inflammatory diseases.

Playtime Theatre Company (Mr Nickolas Champion)
(01227-266272) - playtime@dircon.co.uk

Expansion East Kent Funding approved: £7,000 Total Jobs 8 (2.24 FTEs)
Total Number of Jobs Created = 4 (0 Full Time and 4 (0.97 FTEs) Part Time)
Total Number of Jobs Safeguarded = 4 (0 Full Time and 4 (1.27 FTEs) Part Time)

To purchase an additional van which would be used to transport equipment (props, scenery, lighting and sound) and personnel to venues. To also purchase IT equipment, concomitant software and additional workstation required for additional sales staff.

CANTERBURY (cont.)

JC Morrison LLP (Mr Bill Morrison)
(01843-861078) - annabelduplessis@hotmail.co.uk

Expansion East Kent Funding approved: £235,000 Total Jobs: 16 (14.67 FTEs)
Total Number of Jobs Created = 11 (9 Full Time and 2 (1 FTEs) Part Time)
Total Number of Jobs Safeguarded = 5 (4 Full Time and 1 (0.67 FTEs) Part Time)

Purchase and re-development of a petrol station and convenience store in Barham near to Canterbury.

UK Mobile Bars Limited (Mr Paul Bishop)
(01227-830984) - paul@ukmobilebars.com

Expansion East Kent Funding approved: £32,500 Total Jobs: 17 (15.6 FTEs)
Total Number of Jobs Created = 15 (12 Full Time and 3 (1.6 FTEs) Part Time)
Total Number of Jobs Safeguarded = 2 (2 Full Time and 0 (0 FTEs) Part Time)

Formed in 2009, UK Mobile Bars is a mobile bar hire services for weddings, parties and events. Job creation is required to fulfil the growth opportunity in the current new business pipeline and kick start a 5 year growth plan.

Giram UK Ltd (T/A Q'Straint) (Mr Nick Rowe)
(01227-773035) - nrowe@qstraint.co.uk

Expansion East Kent Funding approved: £900,000 Total Jobs: 44 (43.03 FTEs)
Total Number of Jobs Created = 15 (15 Full Time and 0 (0 FTEs) Part Time)
Total Number of Jobs Safeguarded = 29 (26 Full Time and 3 (2.03 FTEs) Part Time)

Expansion of company developing, manufacturing and supplying effective wheelchair passenger safety solutions for public and private transportation. Funding for a specialised research and development facility in the Canterbury area. This will enable the company to carry out their global research and development programme within East Kent.

Venomtech Ltd (Mr Steven Trim)
(01227-827114) - s.trim@venomtech.co.uk

Expansion East Kent Funding approved: £100,000 Total Jobs 9 (8.33 FTEs)
Total Number of Jobs Created = 6 (5 Full Time and 1 (0.8 FTEs) Part Time)
Total Number of Jobs Safeguarded = 3 (2 Full Time and 1 (0.53 FTEs) Part Time)

Venomtech Ltd is the only commercial venom laboratory in the UK, supplying fractionated snake, scorpion and spider venom arrays to the pharmaceutical industry for drug discovery

Club Burrito (Ms Ruth Linklater)
07500 905 321 - clubburrito@gmail.com

Expansion East Kent Funding approved: £37,000 Total Jobs 5 (4.2 FTEs)
Total Number of Jobs Created = 5 (2 Full Time and 3 (2.2 FTEs) Part Time)
Total Number of Jobs Safeguarded = 0

To expand its current chain of Mexican fast food café bars, providing high quality fast food with specialist soft drinks and boutique beers, in an informal and stylish atmosphere.

Thursday, 10 October (9.30-12.00) - Hythe

Investment Advisory Board Members: Paul Carter, Mark Dance, Ian Ellis

County Councillors: Andrew Bowles, Susan Carey, Charlie Simkins, Rob Bird, Andrew Wickham

| COMPANY | CONTACT | DETAILS | ADDRESS | DATE/TIME |
|-----------------------|----------------------------|--|---|--------------------------|
| H V Wooding (Shepway) | Karl Dodd | A medium sized manufacturing business based in Hythe. It is one of the UK's leading manufacturers of precision engineered components and assemblies. HV Wooding's client list includes top international companies such as Rolls Royce, Schneider Electric, Honeywell and ABB. | Range Road Industrial Estate Range Road, Hythe, Kent CT21 6HG | 10 October (9.30 am) |
| | | | | |
| Viking Recruitment | Dieter and Stuart Jaenicke | To build a world class training facility for the maritime industry due to meet new business demand because of changes in international legislation. Developing a low carbon building with 3 floors of training suites including breakout areas, an environmental pool for survival training and a 120-seat international conference facility including a restaurant and bar. | Beechwood Business Park, Menzies Road, Dover CT16 2FG | 10 October (11.00 am) |
| | | | | |

Thursday, 14 November (10.00-12.30) - Dover

Investment Advisory Board Members: Paul Carter, Mark Dance, Ron Roser

County Councillors: Hod Birkby, Roger Latchford, Andrew Wickham, Andrew Bowles, Sean Holden & Geoff Lymer

| COMPANY | CONTACT | DETAILS | ADDRESS | DATE/TIME |
|--|-----------------------------------|---|--|---------------------------|
| Cuisine Frozen Foods SITE VISIT ONLY BY JACQUI | Ian Matthews (Stephen meeting) | To establish a manufacturing unit to produce ready meals for food serving multiple retail customers. | Unit P3 Lypne Industrial Estate, Lypne, Hythe, Kent CT21 4LR | 14 November (10.00 am) |
| | | | | |
| London Fancy Box | Matthew Lawson | Expansion of manufacturing company producing printed packaging boxes. Funding is required to support investment in new generation manufacturing machinery to allow growth into additional markets to meet growing demand. | Unit 11, Poulton Close, Dover CT17 0XB | 14 November (11.30 am) |
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Wednesday, 4 December (1.00-4.00 pm) – Folkestone/Canterbury

Investment Advisory Board Members: Paul Carter, Mark Dance,

County Councillors: Hod Birkby, Roger Latchford, Andrew Bowles, Sean Holden, Rob Bird

| COMPANY | CONTACT | DETAILS | ADDRESS | DATE/TIME |
|------------------|-----------------|---|---|----------------------|
| InfoGuardian | Dean Brazier | This company will provide managed anti-virus, Firewall and Intrusion Prevention services to SMEs in the UK. The Security Operations Centre will be based in Canterbury and the service will be marketed through the existing security re-seller channel. | Unit 26, Canterbury Innovation Centre, University Road, Canterbury, CT2 7FG | 4 December (1.00 pm) |
| Interactive Red | Villy Pereboom | Expansion of this web design and development business to increase both the staff team and to develop greater capabilities to undertake different | 2 Roper Yard, Roper Road, Canterbury, CT2 7EG | 4 December (2.15 pm) |
| Kent Auto Panels | Graham Furneaux | This project is to create a high-tech, all makes vehicle service and repair facility in Canterbury. The business will target cost-conscious motorists and will offer “while-u-wait” services but will also be able to carry out involved work and not just “fast fit” type of work. | Shorncliffe Motor Park, Ross Way, Folkestone, CT20 3UJ | 4 December (3.00 pm) |